



D&t Global
enterprises inc





About Us

D&T Global Enterprises is focused on facilitating global collaboration for trade, consulting, private direct investments and procurement services.

D&T Global Enterprises provides a diverse range of products and services with specific focus in the Oil & Gas, Power, Infrastructure Development, Consumer/Retail, Agriculture and Technology markets.

A business advisor and trusted partner, our goal is to expedite your efforts throughout Africa and the rest of the world. Most importantly, we can put your business in Africa on the fast track to success through our strong on-ground presence and critical industry connections.

Our clients have come to expect the high level of services we offer. Through established partnerships with leading companies in each industry, we ensure delivery of the best products and services available in the marketplace.

We aim to build long-term partnerships based on trust and dependability.

Ventures

We are a private company committed to cultivating innovative start up and early stage companies. Building businesses with lasting values is our ultimate aim. D&T has the people, resources and the skills to make the vision of each business a reality.

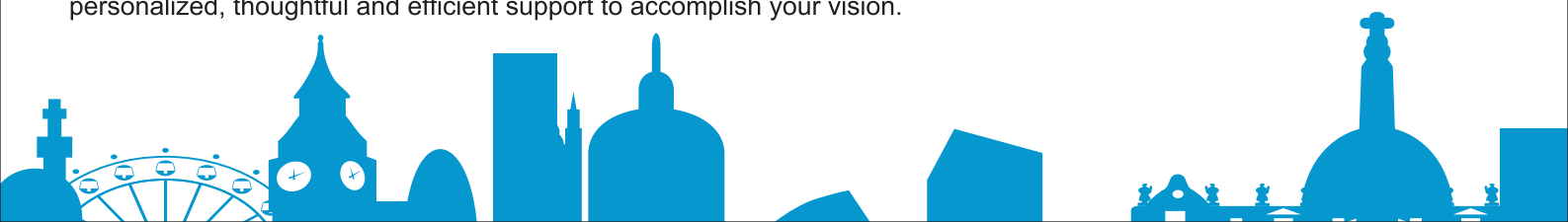
We invest for the long term and we look for entrepreneurs with a similar approach.

We focus on small to medium enterprises (SMEs) with significant potential for growth.

We invest our own capital with that of closely affiliated investment partners in acquisition opportunities where the objectives of D&T and the portfolio company's management are shared. Together we work to build and enhance the equity value of the enterprise.

Each investee company operates as a stand-alone entity under the direction and day-to-day control of its management. D&T involvement is typically only at the most senior level in a supportive capacity. We work with the owners and managers to ensure the growth, expansion and financial realization of the company.

We recognize there is no one-size-fits-all approach to building an enduring company. As trusted peer, partner and confidant, we encourage our entrepreneurs to decide what their unique business requires to succeed. We then provide personalized, thoughtful and efficient support to accomplish your vision.





Consulting

“Allow us to lead you through the next generation of doing business with our professional services”

We provide a holistic, unbiased global understanding of your key business challenges and provide turn-key solutions and recommendations to accelerate your business with an in-depth and data driven approach. We tailor solutions that deliver results and achieve sustainable growth. We offer the following services:

Strategy and Market Research:

- Business Verification
- Brand Management
- International Trade Services
- Logistics and Customs
- Market Entry/Local Management
- Market Research & Due Diligence
- Performance and Improvement Strategy

Business Development:

- D&T Global Enterprises specialize in helping small and medium-sized enterprises (SMEs) create sustainable growth through successful expansion into international markets.
- We assist companies in the United States and abroad in entering or expanding into markets throughout Africa and the rest of the world.
- We offer a range of global business solutions to help SMEs succeed in international markets including, new product and business development, market research, feasibility studies, market analysis and selection, market entry strategy, international lead generation and partner search, brand development, overseas marketing and promotion, public relations, product launch and trade show support services.



Procurement –

In an age of quicker product cycles, increased risk of supply chain disruption and global competition, business managers need to know how to use procurement as a competitive advantage.

Purchasing and sourcing can account for more than 40 percent of overall costs in many industries. We provide our global expertise in international procurement and sourcing. We offer the tools, know-how and systems to access the world market directly and secure any type of goods and services.

Our Approach:

Our procurement team works with companies through the diagnostics and implementation stages of procurement programs.

Diagnostics—Collectively with our clients, we go through a Firm's business need and budget. We then identify the right enablers that will help the organization achieve full potential savings.

Implementation—D&T use its proprietary framework and global network to deliver on the cost savings.

The integration of the following services adds value to all our procurement operations.

Negotiation of Framework Agreements

- Framework Agreements make global trading a more efficient and agile process. These long term contracts are agreements for the purchase of goods and contracting of services.
- Framework Agreements are negotiated between D&T Global Enterprises and original equipment

manufacturers, producers, licensed distributors, and Certified service providers. This allows D&T and its subsidiaries to effectively purchase/contract equipment, parts, information technology, consumables, repairs, maintenance, and other products/services, while strictly complying with D&T's legal Framework and internal regulations.

Purchasing

- We provide purchasing services using our quality procedures that comply with D&T's internal regulations and International Commercial practices.
- Market research of technologies, price, suppliers, distribution channels, procurement conditions, etc.
- Bidding process
- Negotiation of contracts
- Order Placement

Logistics and Customs

- We coordinate the worldwide logistics of D&T's purchases with a door-to-door solution using all reliable modes of commercial transportation.
- Ground, air, ocean, or rail transportation
- Coordination of import/export customs services
- Product storage and distribution
- Import/Export document ation compliance
- Computerized tracking and communication

Expediting and Inspection

- We provide a tracking system and on-site inspection of supplier plant facilities and production processes. All purchased materials go through the following:
- Physical inspection for quality and quantity
- Certification of compliance to specifications
- Supplier assessment

Our Office Addresses

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